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Oncology Site Landscape



Faculty Disclosure

- In compliance with ACCME Guidelines, I hereby declare:
- I do not have financial or other relationships with the manufacturer(s) of any commercial services(s) discussed in this educational activity.
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- Ashley Moultrie, Director, DEI & Community Engagement, Javara
- David Vulcano, LCSW, MBA, CIP, RAC, ACRP-CP, Honorary President, SCRS

Criteria for Awarding Contact Hours

- Applicants must be present during the “live” event, contact hours are not issued for recordings
- Applicants must attend the activity the whole time, missing no more than ten minutes of the activity
- Applicants must complete the post-meeting survey with a score of at least 70%
- Applicants must complete the post meeting survey evaluation questions

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Workforce Challenges

45%



**of sites encountered challenges
maintaining their workforce in 2023**

85%



**said 2023 was more or similarly
challenging compared to 2022**

Top Causes: Workforce Challenges

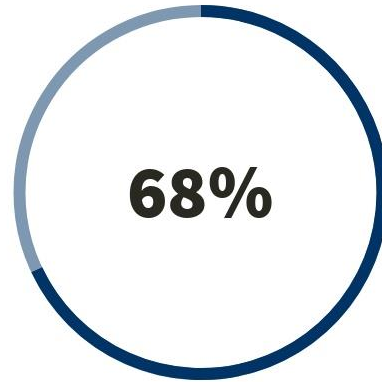
1 FINANCIAL ABILITY TO COMPENSATE EMPLOYEES - 86%

2 EMPLOYEES LEAVING FOR BETTER OPPORTUNITIES (FINANCIAL)
- 65%

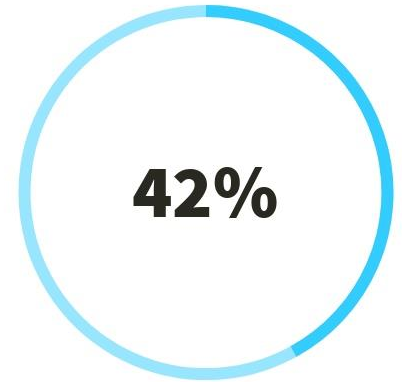
3 NOT ENOUGH EXPERIENCED CANDIDATES IN JOB POOL - 65%

* Select All That Apply

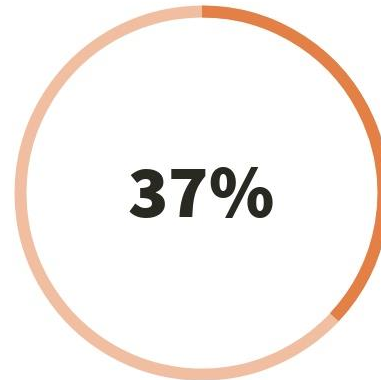
What Job Functions Had the Largest Reduction?



Coordinators



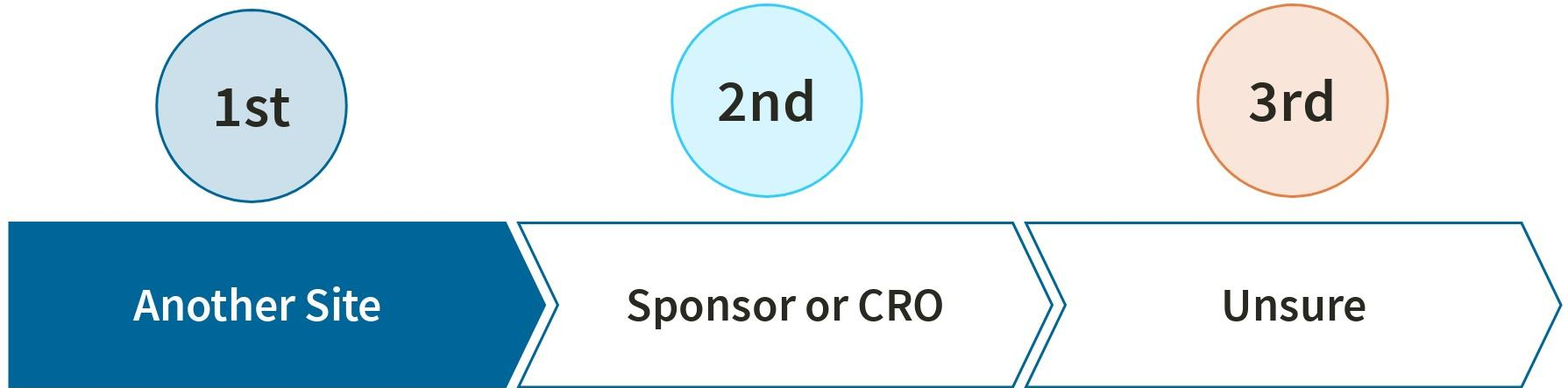
Trial Support Staff



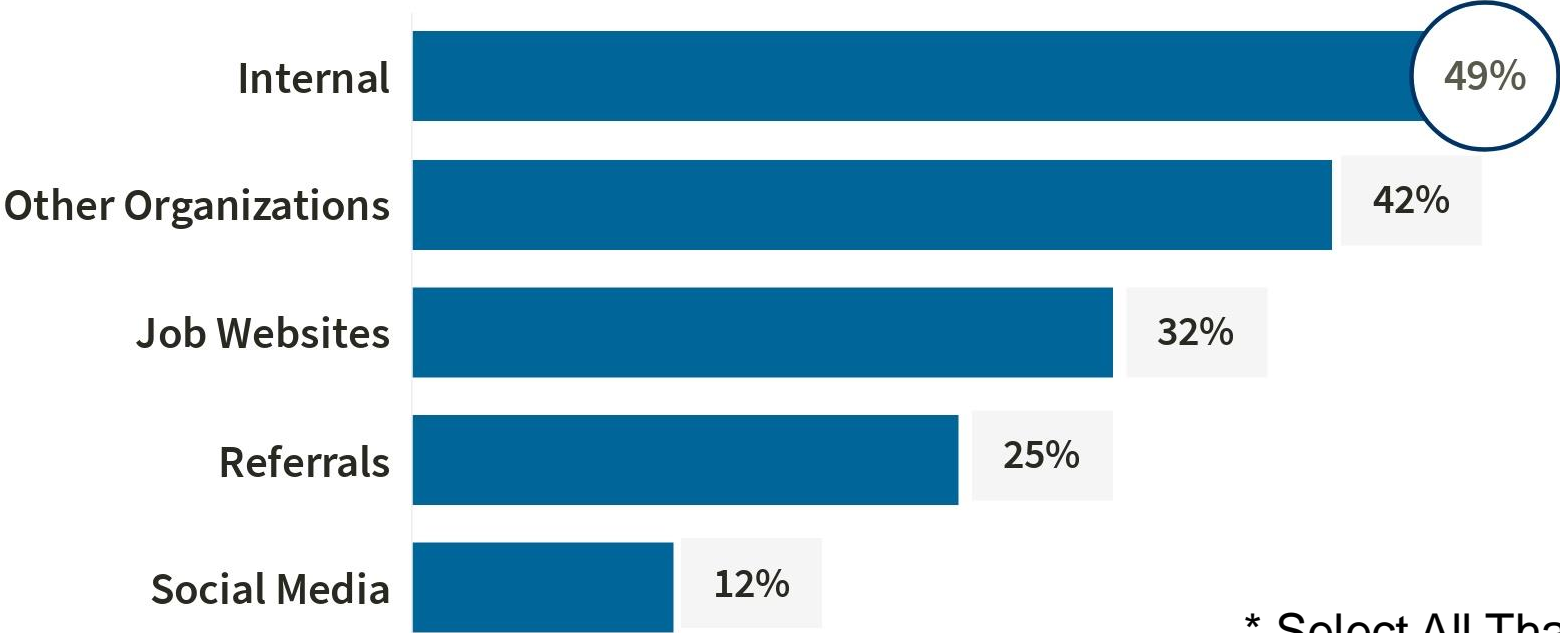
Investigators

* Select All That Apply

So, Where Are Staff Going in 2023?



Where Are Employee Leads Coming From?



* Select All That Apply

How Can Sponsors & CROs Help?

1 Adequate Trial Budgets to Support Hiring

2 Keep Trial Opportunities Flowing

3 Support Training of New Research Staff

Oncology Workforce Site Landscape



Sites continue to face workforce challenges

Sites have seen continued struggles with finding and securing adequate workforce



Most of this is financially driven

The financial aspect of maintaining workforce, including pay drives much of the challenge



Coordinators are leaving to other sites

Coordinators seem to be leaving for other opportunities at other sites

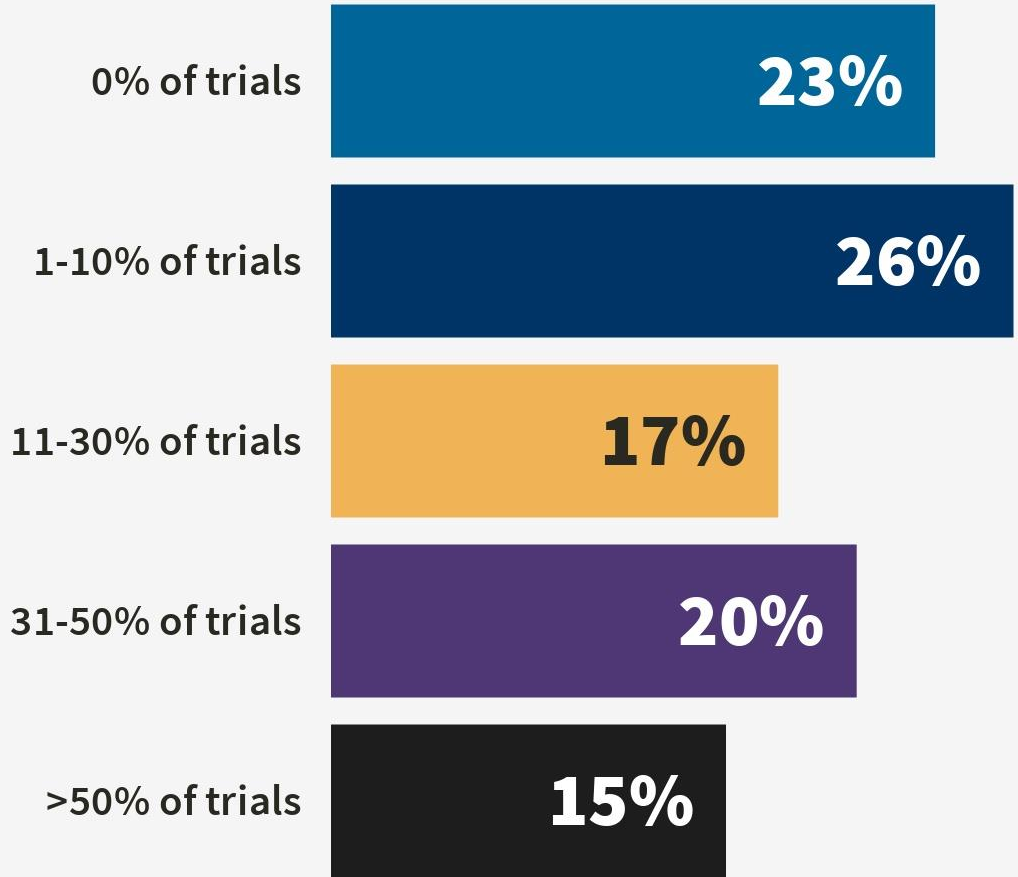


Diversity, Equity & Inclusion

IN ONCOLOGY TRIALS

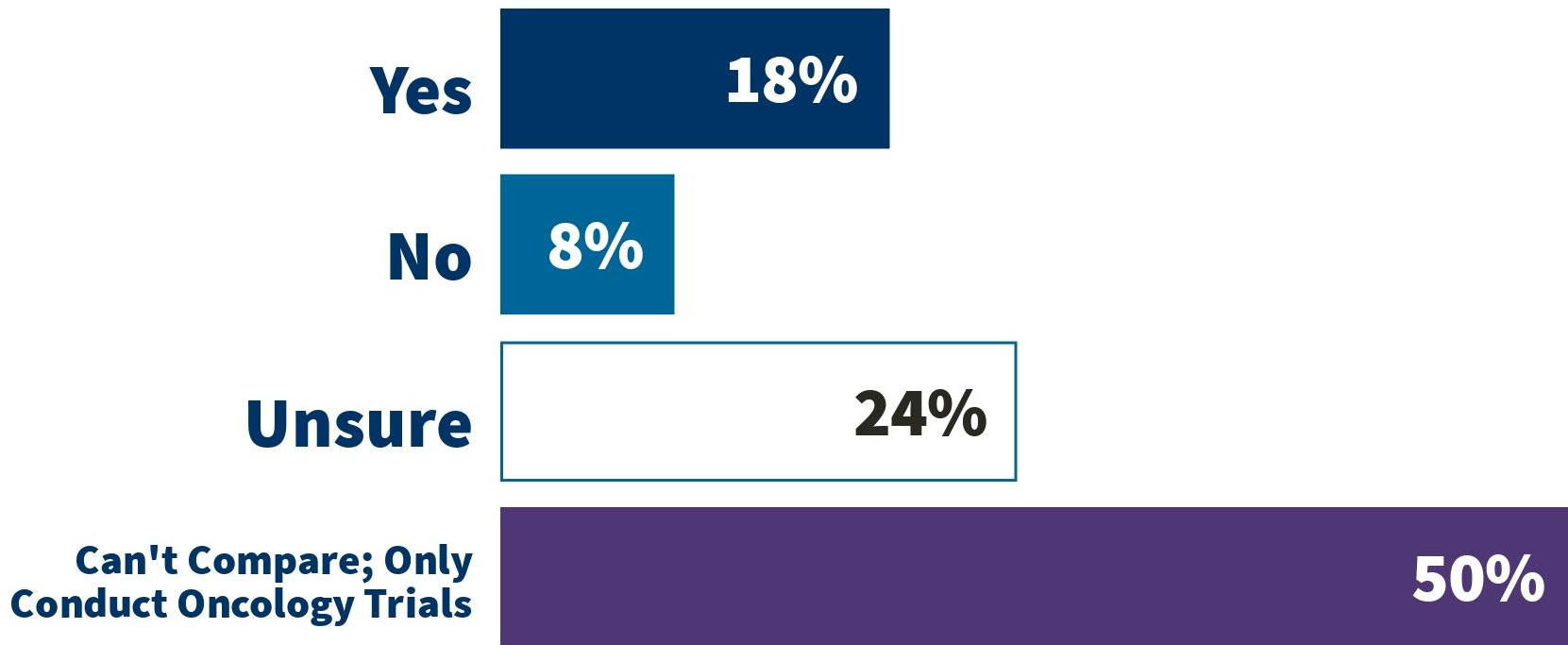
Site Solutions Summit 
IGNITE
the Possibilities

What % of Your Trials Have DEI Requirements?



Do Oncology Trial Protocols Prioritize DEI?

Comparing oncology vs non-oncology protocols & communications with DEI-related requirements, or guidance



Has Your Site Implemented DE&I-Related Policies or SOPs?

1 NO, WE DO NOT HAVE PLANS TO - 30%

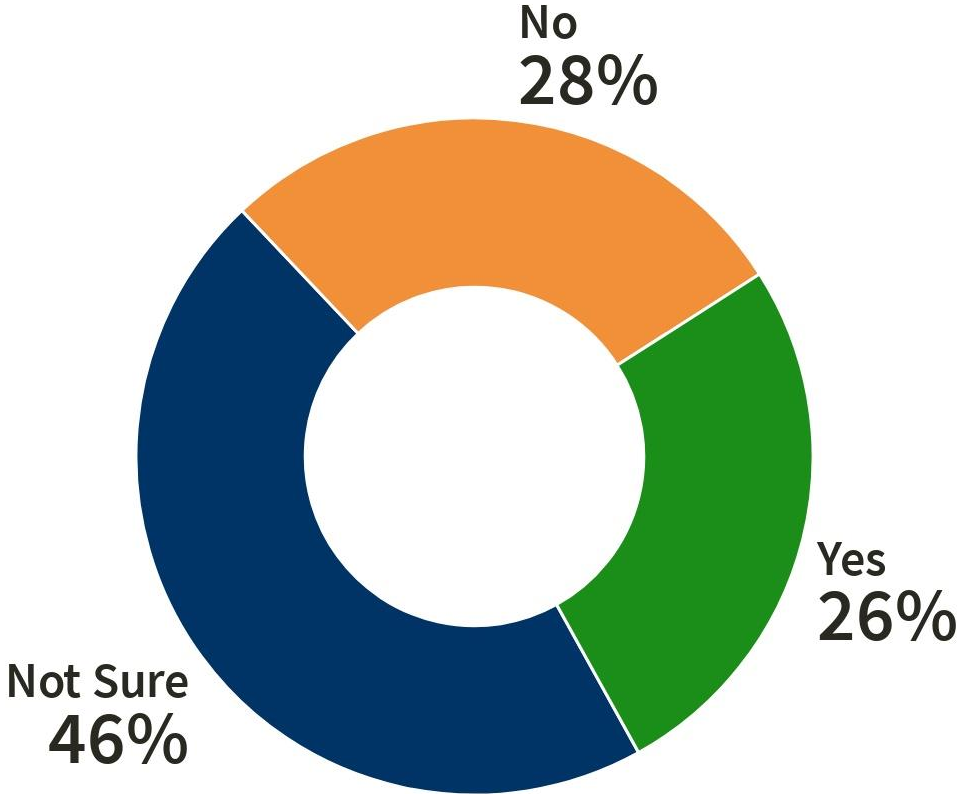
2 YES - 30%

3 NO, BUT WE HAVE PLANS TO - 11%

- Remaining 29% - Unsure or No Country Information



**Does Your Site Need
Education or
Resources to Support
DE&I Requirements?**



What DEI Policies, Practices & Procedures Have Sites Implemented?

- 1 | Cultural and unconscious bias training/education for staff
- 2 | DEI-related SOPs
- 3 | Regular community engagement
- 4 | Deeper understanding of reachable patient population

What DEI Resources or Education Do Sites Want?



Advanced learnings on patient engagement & recruitment



External & community engagement best practices



Ongoing education on the current state of DEI in research

Oncology DE&I Landscape: Site Needs

Clear Prioritization

Sites often receive mixed and varied signals as it pertains to the necessity of DE&I

Education

Sites continue to require additional educational resources and opportunities to grow awareness around DE&I Needs

Community Engagement

A top priority for sites and Sponsors/CROs

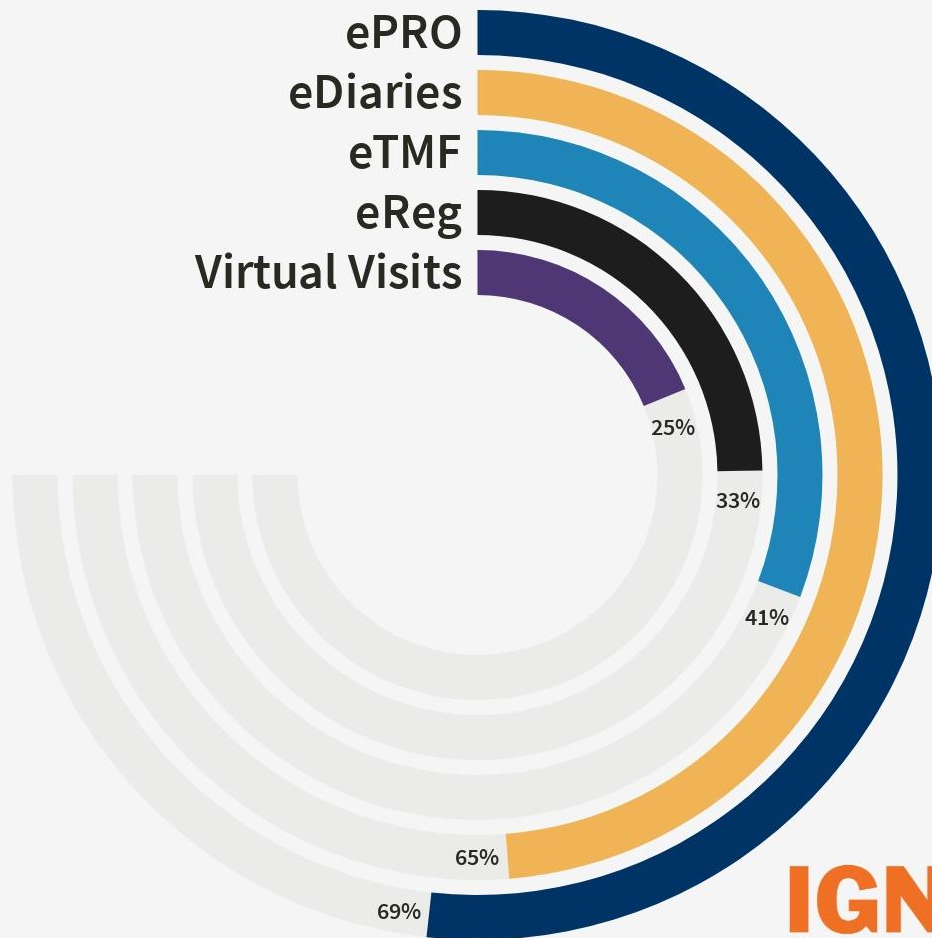
Technology

Which Technologies Did Sites Use in 2023?

83%

of sites said this was NOT the first year using these technologies

* Select All That Apply



Biggest Challenges for Oncology Sites Participating in Tech-Enabled Trials

1

Time Needed to Implement

2

Time Needed to Educate Staff

3

Financial / Compensation

4

Difficult for Patients to Participate

Partnerships

What Sites Need From Sponsors & CROs for Complex Trial Requirements

83%

More effective & flexible
cost & budget analysis

43%

Stronger technology
support

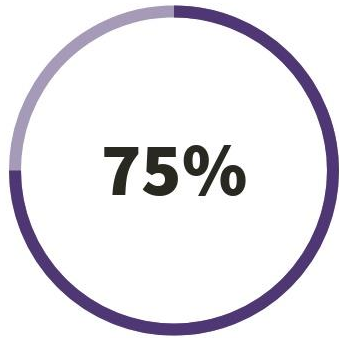
28%

DEI-related community
engagement support &
funding

* Select All That Apply

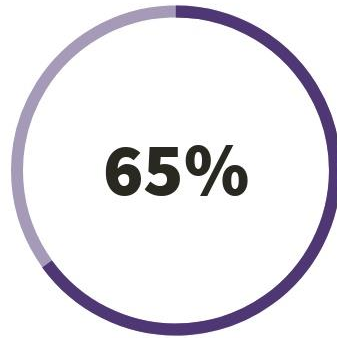
How Do You Find & Develop Relationships With Sites?

Answered by Sponsors & CROs



75%

Consult regularly with our CRAs &/or medical liaisons



65%

Relationships with associations or other organizations



54%

Internal database that we maintain on global sites



54%

Direct outreach from sites (email, phone calls)

* Select All That Apply

Site Feedback

Answered by Sponsors & CROs

50%

of Sponsors & CROs request site feedback before or during oncology trial protocol development

Which Areas Do Sponsors & CROs Request Site Feedback?

Most Common

- Protocol Development

- Patient Perspectives

- Site Budgetary Needs

Required Site Clinical Trial Readiness Capabilities

Answered by Sponsors & CROs

Demonstrated ability to enroll protocol or planned diverse patient populations

Has & maintains
study-related
equipment

Staffing that would
permit successful
execution of the
protocol

No ethical violations
or serious audit
findings

Quickly
demonstrates access
to required patient
population

Very Important Site Clinical Trial Readiness Capabilities

Answered by Sponsors & CROs

Quickly comes to budgetary agreement at or under specified timeline

Demonstrated required data entry & query resolution turnaround

Will come to budgetary agreement at or under Fair Market Valuation

Willing & able to adopt & implement remote services & technology

How Can Sites Stand Out or Increase Their Likelihood of Working With You?

Answered by Sponsors & CROs



Exceeding patient enrollment per protocol or contractual requirements & timelines



Meet required timelines for pre and post start-up related activities



Develop strong, positive relationships with our organization's liaisons



Having few to no protocol deviations consistently

Summary

Challenge	Site Needs
Workforce	Financial Commitments, Retention work
Technology	Funding of their use, adequate support
Diversity & Inclusion	Education and knowledge, awareness of requirements
Partnerships	Budgets, direct support