

Society for Clinical Research Sites

Dan Milam, VP Global Engagement

Society for Clinical Research Sites

November 18, 2019



Our Voice | Our Community | Your Success

[MySCRS.org](https://www.MySCRS.org)

Our Mission



Unify the Voice of the Global Clinical Research Site Community for Greater Site Sustainability



Our Voice | Our Community | Your Success

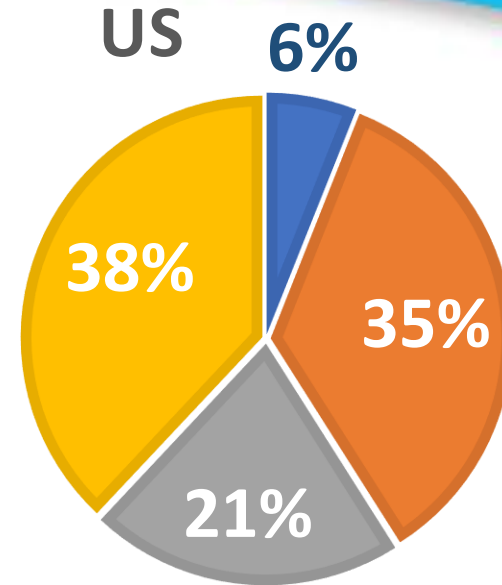
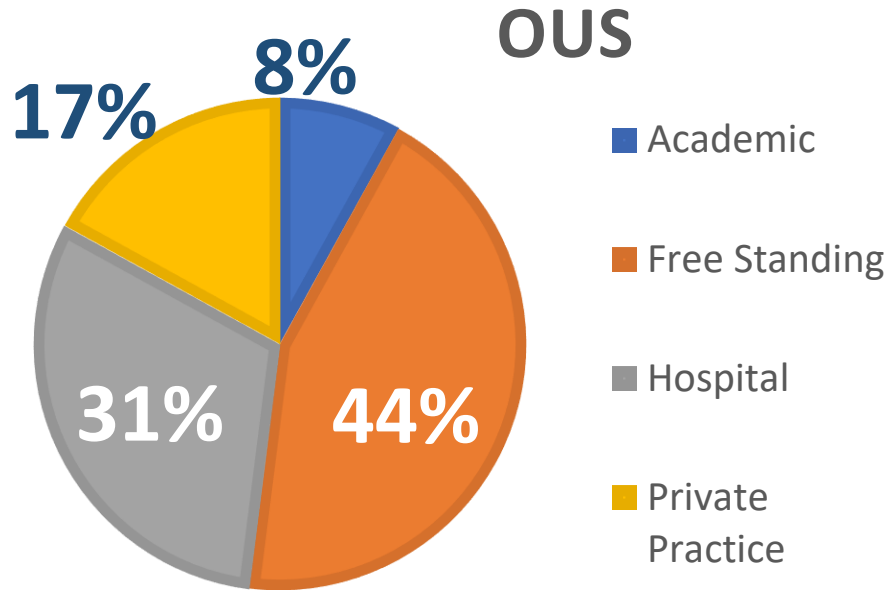
SCRS GLOBAL Membership



9500 Sites

47 Countries

SCRS Membership



SCRS Global Impact Partners



Members & Partners

- Sites
- Ambassador Program
- Scholarships
- Global Impact Partners

Inform

- Webinars
- Journal
- Newsletter
- DYKs
- STARS

Meetings

- Global Summit
- European Summit
- Asia-Pac Summit
- Oncology Summit
- SCRS West

Market Research

- Surveys
- White Papers
- Focus Groups
- Committees

Program Portfolio

- Diversity
- Oncology
- Digital Innovation

Advocacy

- Site Advocacy Groups
- Presentations & Speaking
- Position Papers
- Industry Committees

Project Portfolio

- CLEAR
- Trial Opportunity Platform (TOP)
- Best Site Practices

Over 36 webinars planned for 2020

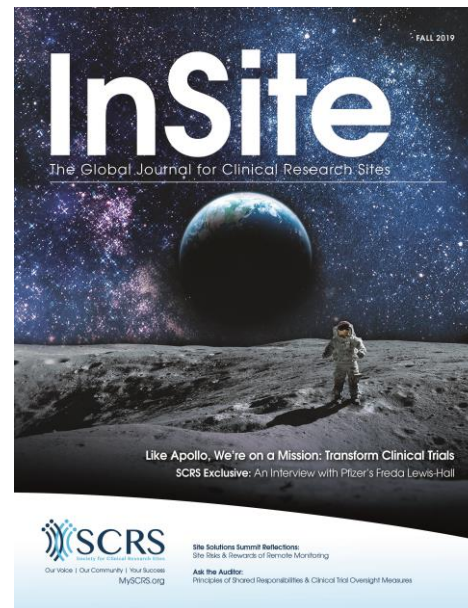
- Good Business Practice
- Good Clinical Practice
- Good Technology Practice
- Oncology
- Diversity
- Top Tier Topics



SCRS' Monthly Newsletter



SCRS' Quarterly Journal



Read & Contribute to SCRS Publications



SCRS White Papers



**Want to be
Published by
SCRS?**

Contact Jessica Knott
Sr. Communications Manager
jessica.knott@myscrs.org

SCRS Online Communities



Join the conversation with your site colleagues from around the globe

My SCRS COMMUNITY forum for Investigators, owners and site directors

Send a request to be added by email to OnlineCommunity@myscrs.org

Showcase Your Site



SITE DIRECTORY



SEARCH SCRS MEMBER SITES • DISCOVER CURRENT TRIALS

Site Search | My Site List | Get Listed

Site Search Directory

Addiction/Substance Abuse	Hepatology	Pediatrics
Allergies	Immunology	Pharmacology
Anesthesiology	Internal Medicine	Podiatry

Narrow Your Search

Therapeutic Areas

Addiction/Substance Abuse, Allergies, Anesthesiology, Anti-infectives/Infectious disease, Autoimmune diseases, Behavioral Medicine, Cardiology/Vascular Diseases, Central Nervous System, Community Health, Cosmetology, Critical Care, Dental/Maxillofacial Medicine, Dermatology, Emergency Medicine/Trauma, Endocrinology, Epidemiology, Family Medicine, Gastroenterology, Geriatrics, Healthy Volunteers, Hematology, Hepatology, Immunology, Internal Medicine, Medical Devices, Men's Health, Microbiology, Musculoskeletal, Nephrology, Neurology, Nontraditional Medicine, Nursing, Nutrition, Obstetrics and Gynecology, Occupational Medicine, Oncology, Ophthalmology, Orthopedics, Osteopaths, Otolaryngology, Pain Management,



SCRS Digital Innovation

- Exciting new initiative
- Focused on the future of research – decentralized trials, etc.
- Sites are better prepared for the change in the industry they are facing
- Early stages of implementation

Virtual Trial Capable Training

Once the training modules are completed, you will receive a Virtual Trial Capable Certificate and a badge to attach to your email signature and post on your site's website. This indicates to sponsors and CROs that you are a virtual trial capable SCRS Member Site.

VirTrial will regularly provide sponsors and CROs with a list of virtual trial capable sites when discussing protocols. We believe most future studies will have a telemedicine component and your distinction as a virtual trial capable site will soon be a deciding factor in site selection.

Complete your training today and obtain your certificate with the following links:

Training 1 – [Telehealth Best Practices](#) (length-7:25)

Training 2 – [Care Connect](#) (length-4:21)

Training 3 – [Virtual Care – Entering Patient Information](#) (length-3:31)

Training 4 – [Virtual Care – Initiating Patient Contact](#) (length-2:46)

FUTURE IN SITE 2020

AUSTIN,
TEXAS

LISBON,
PORTUGAL

WEST COAST,
USA

MELBOURNE,
AUSTRALIA

HOLLYWOOD,
FLORIDA



Global Oncology
Site Solutions Summit
PARTNERING FOR SUCCESS



SCRS
WEST
RESEARCH ON THE EDGE



JAN. 31 -
FEB. 1

MARCH 9-10

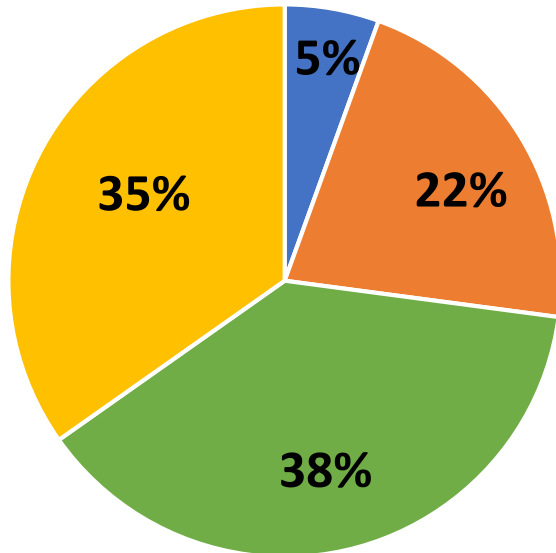
SPRING
2020

JULY 14-15

OCT. 9-11

2019 SCRS Site Landscape Survey

2019 SCRS Site Landscape Survey



Type of Site

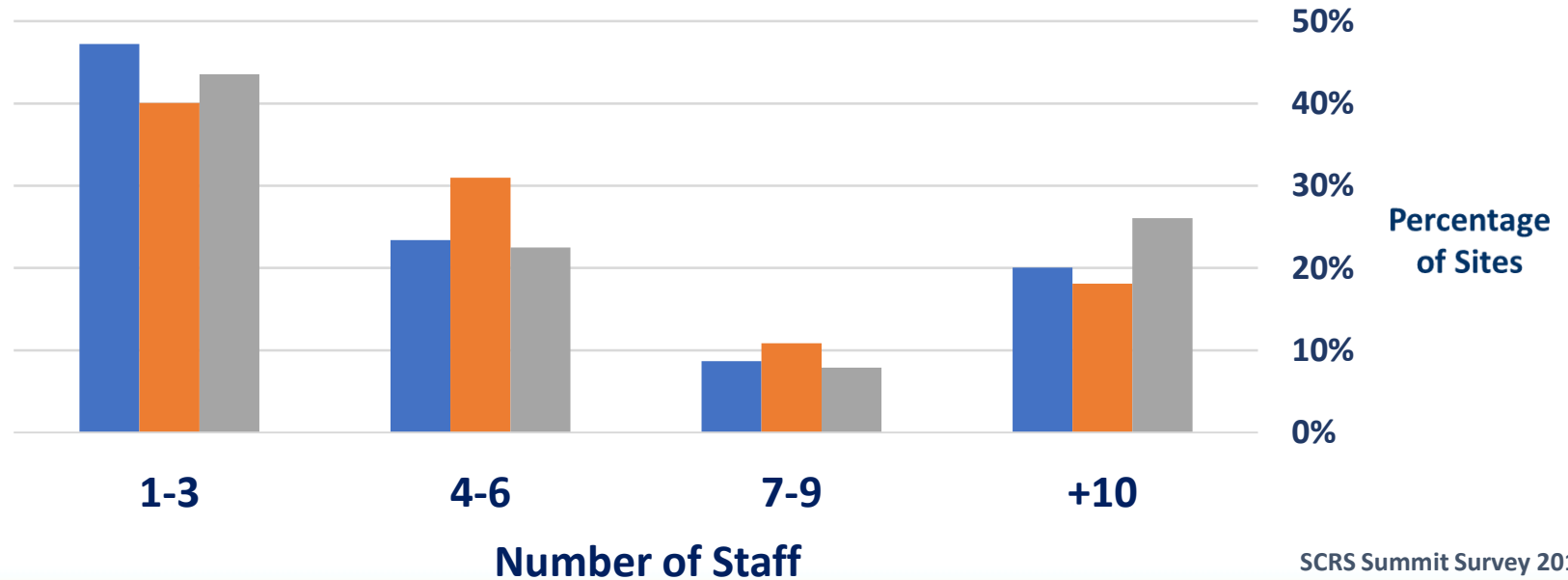
- Academic (+1%)
- Hospital (+7%)
- Practice (-6%)
- Freestanding (-2%)

Years as a Site

<4	-	9%
5-10	-	17%
11-20	-	37%
21+	-	38%

How Does Your Site Compare?

■ PIs ■ CRCs ■ Sub-Is



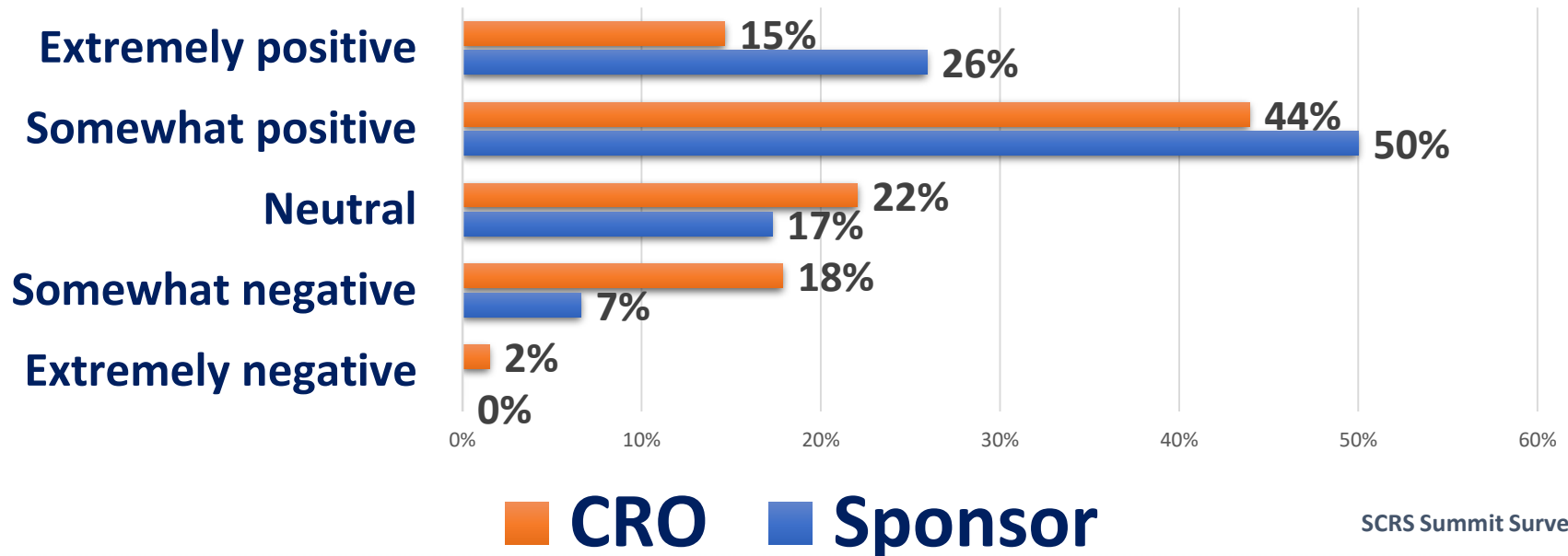
SCRS Summit Survey 2019

Feeling the Partnership?

	More of a Partner	Less of a Partner
Sponsors	38% (+7%)	13% (-10%)
CROs	30% (+8%)	19% (-14%)

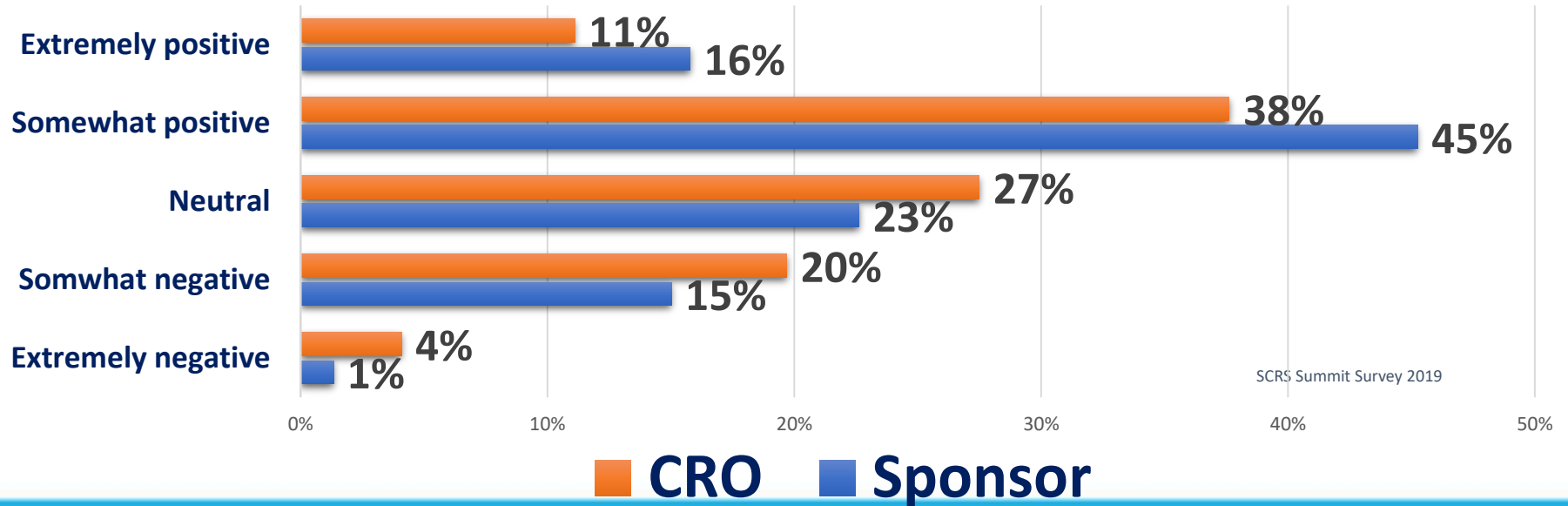
How Sites Feel Their Partnership Has Changed in the Last 2 Years

How do you feel sites are treated today by CROs and Sponsors?



SCRS Summit Survey 2019

Regarding the previous questions about treatment of sites, how do you feel the trend has been over the last 5 years?

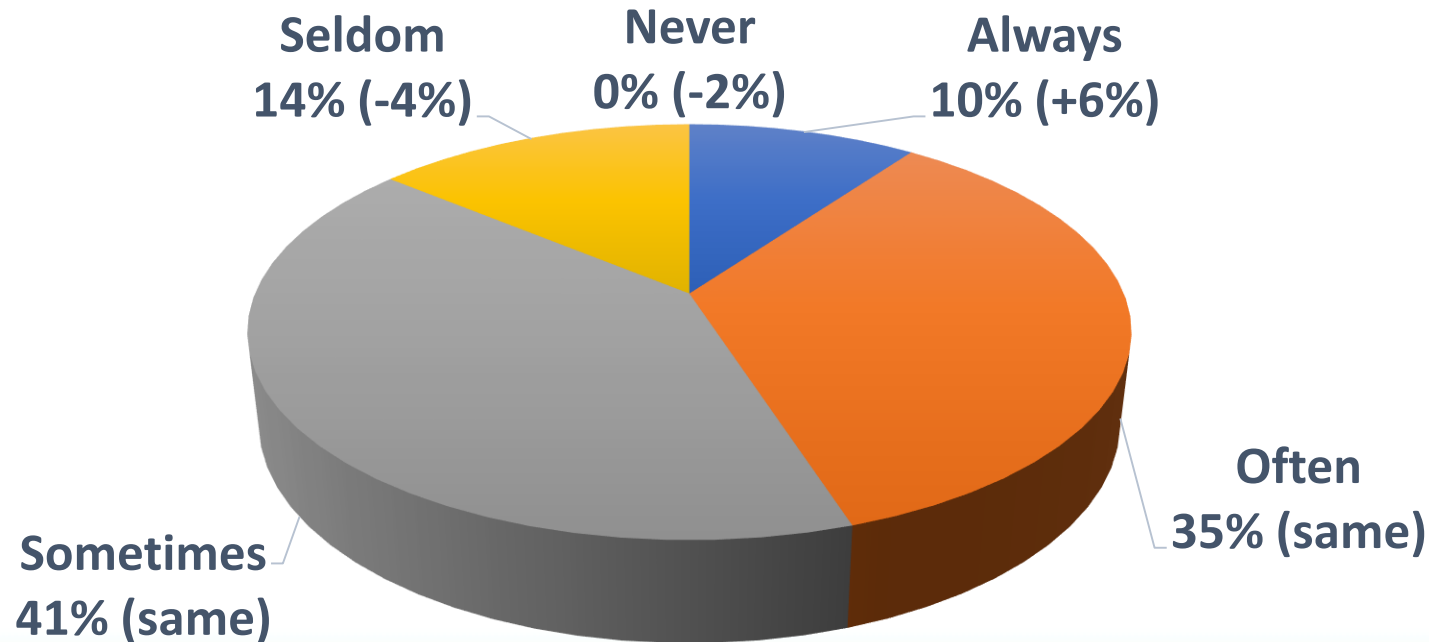


SCRS Summit Survey 2019

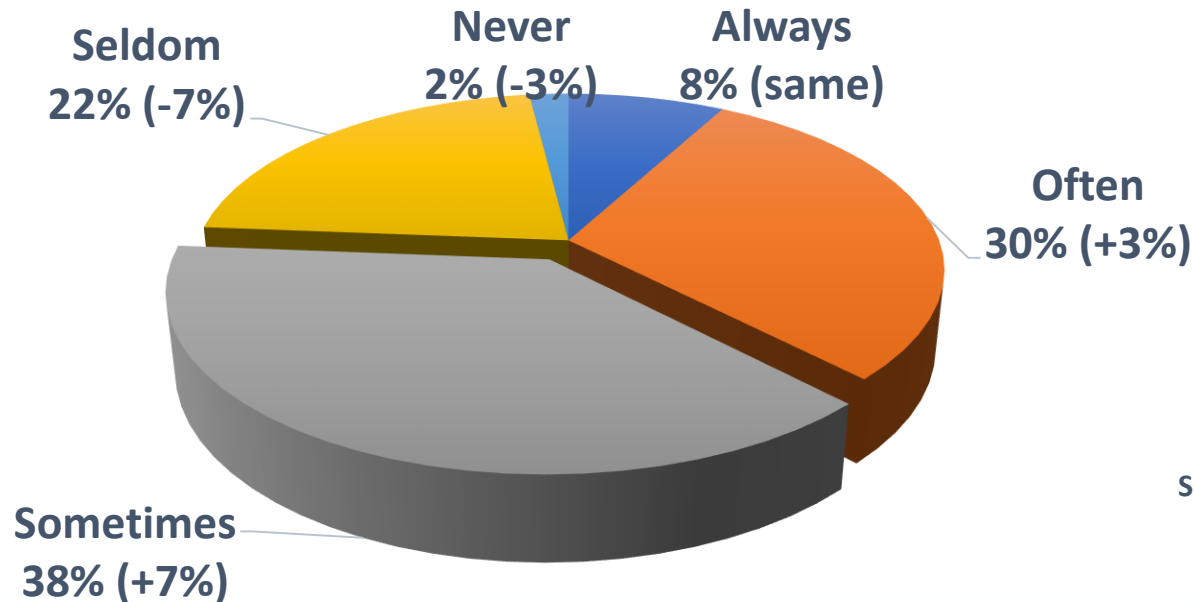
New Liaisons and Site Impact Opportunities

- **Site** Identification Manager
- Vice President, **SMO** Affairs
- Director, **Site** & Patient Access
- Executive Director, **Site** and Patient Access
- Manager, **Site** and Patient Access
- Manager, **Site** Contracts
- Patient and **Investigator** Engagement
- Manager, **Site** Start-Up & Regulatory
- Associate Director, **Site** Management
- **Site** Solutions Director
- Vice President, **Site** and Patient Access
- Associate Director, **Site** Intelligence
- Vice President, **Site** Intelligence & Strategic Development
- Head of **Site** Relationship Management
- Director, **Site** Intelligence and Activation
- Director, **Site** Technologies
- Investigator **Site** Development Lead
- Senior Director, **Site** Intelligence, Site Centricity
- Vice President, **Site** Intelligence & Strategic Development
- Associate Director, **Site** Management
- Senior Director, **Site** Alliances
- Head of **Site** and Patient Networks for NA
- Senior Director **Site** and Patient Networks
- Vice President, Head **Site** and Patient Networks, Americas
- **AND MORE**

Do the CRAs performing the SQV at your site have adequate knowledge about the study?

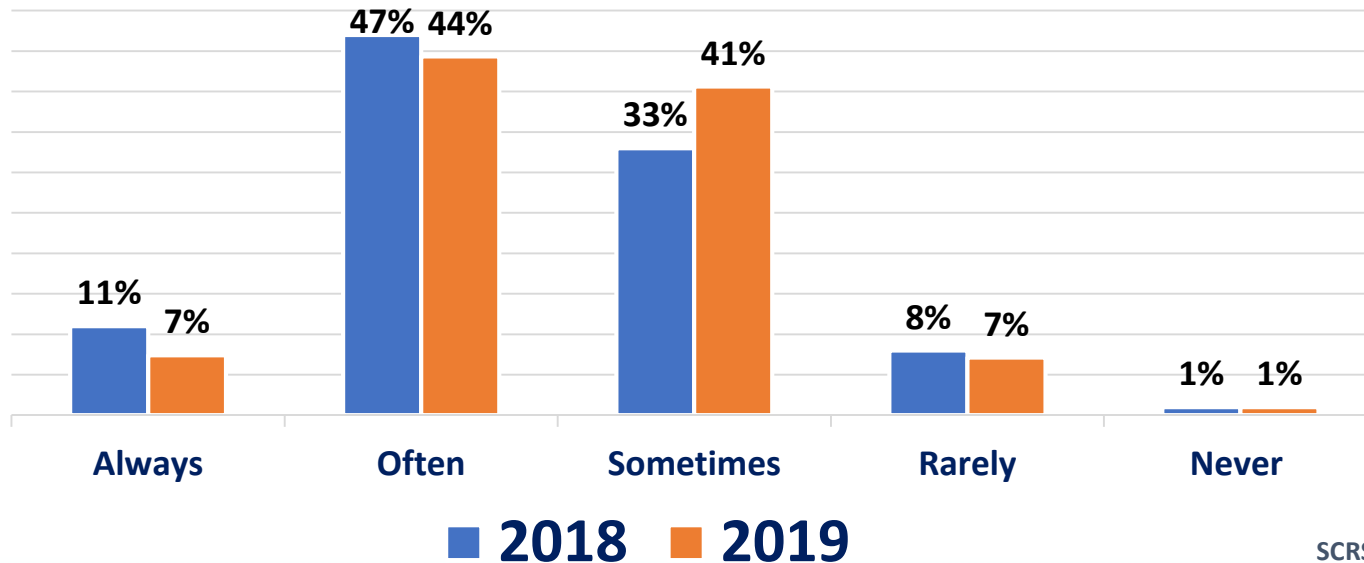


After completing a Feasibility or SQV, how often do you hear back about decision / not selected compared to last year?



SCRS Summit Survey 2019

How Often does the CRA get back to you in a timely manner with an answer to a question at the SQV they couldn't answer?

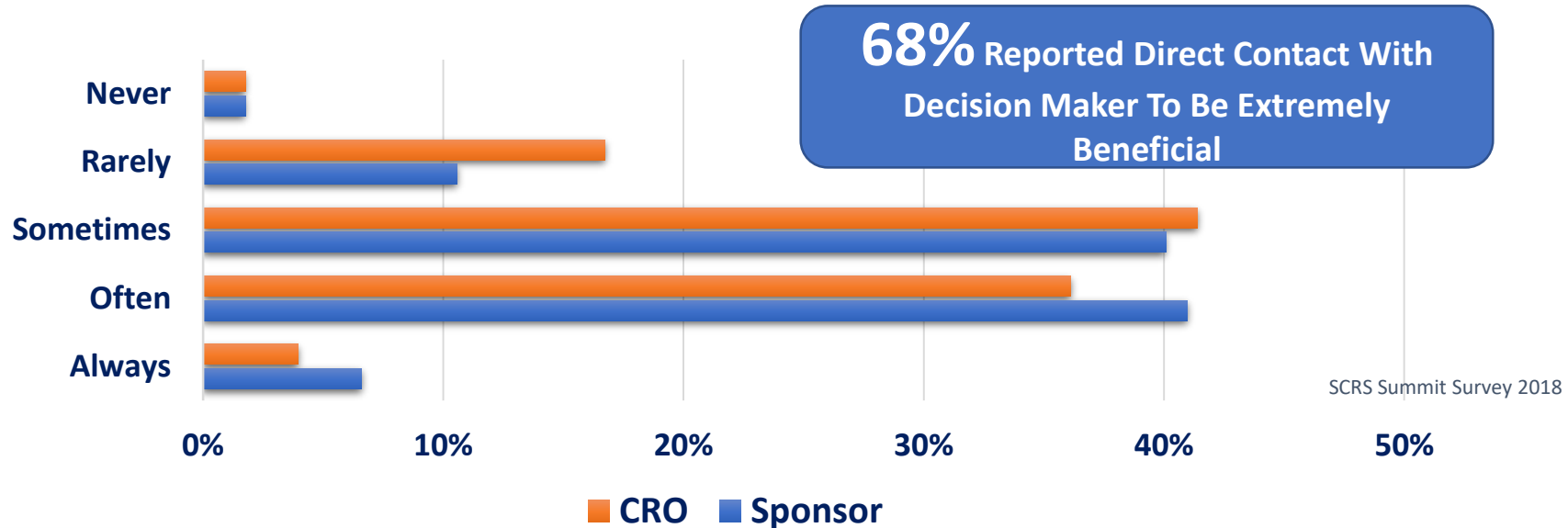


Site's Solutions to Enhance Study Start-Up

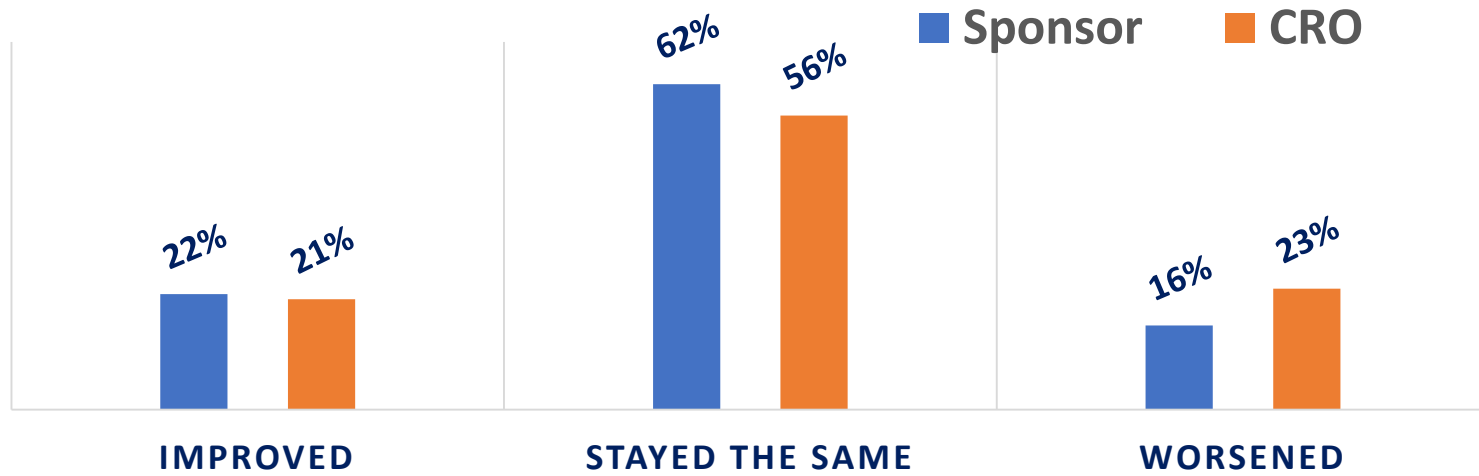
1. Provide more study information during feasibility process
2. Provide financial information during the feasibility process
3. Less time between when site is approved to begin study and site initiation
4. Streamline budget process
5. Standardize contract clauses
6. One system to enter data

SCRS Summit Survey 2016

Are you able to quickly reach a knowledgeable person to get an answer to a protocol-related question?



Comparing last year to the year before, response time for PROTOCOL related issues has



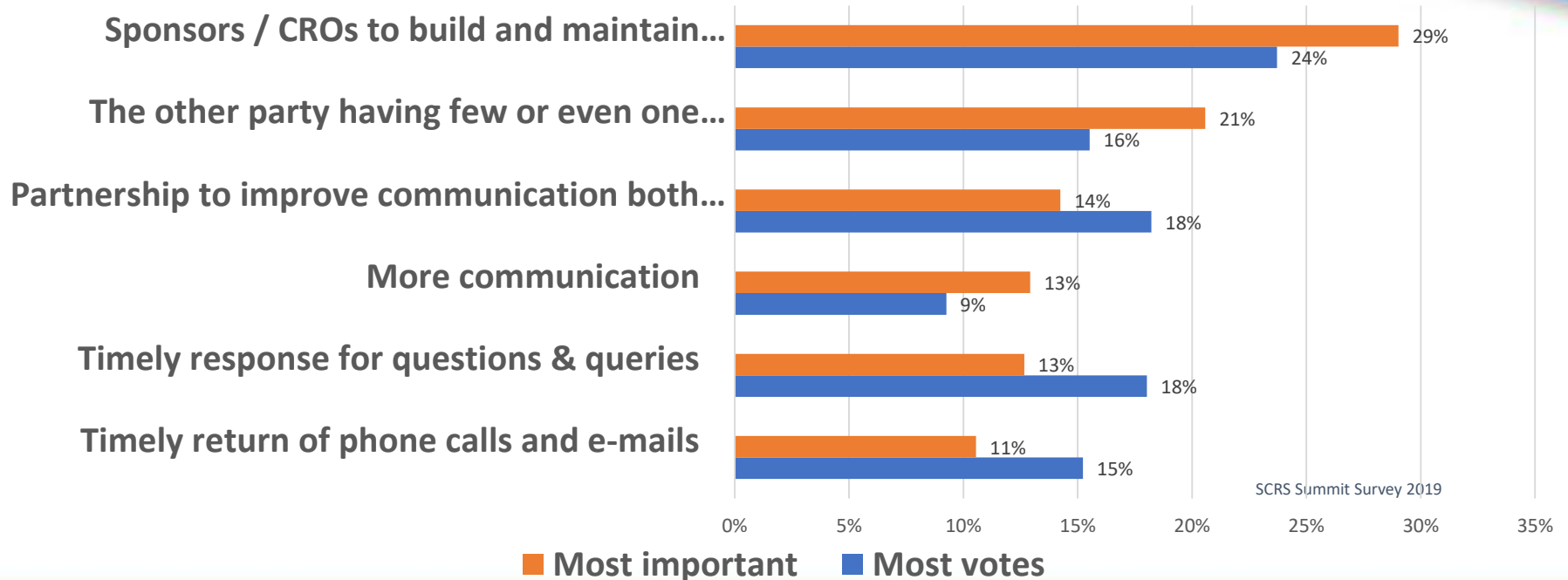
Communication on PROTOCOL RELATED questions comparing last year to the year before:

	Improved	Worsened
Sponsors	37%	6%
CROs	25%	21%

What have Sponsors implemented that have helped improve the communication?

SCRS Summit Survey 2019

What could improve communication between Sites and Sponsors/CROs?



Communication – The Sites' View



- One point of contact!
- Improve senior site management engagement on issues.
- More communication. Feels like the site is always reaching out to get info but the Sponsor/CRO is never there.
- Abide more closely to agreed payment terms.
- Build and MAINTAIN relationships with sites.
- Maintain a communication log so we can see how long it takes Sponsors/CROs to respond.
- Timely response for questions & queries.

SCRS Summit Survey 2019

Communication – The Sponsor/CROs' View



- One or two persons should be main contact.
- Sites should be more proactive when they are unsure about what to do.
- Prompt reply on the CRA/DM queries.
- Not sending out emails for every issue.
- Timely return of phone calls and e-mails.
- Partnership to improve communication both ways!

SCRS Summit Survey 2019



 **SITE**
LANDSCAPE

A decorative graphic consisting of a grid of colored squares in shades of blue and yellow, arranged in a pattern that resembles a staircase or a bar chart.

Ensure Your Voice is Heard

[MySCRS.org/Learning-Campus/Surveys](https://www.MySCRS.org/Learning-Campus/Surveys)

Welcome to the SCRS site community

Register your site at myscrs.org/membership
to receive a *Complimentary* **SCRS** member scholarship

Enter scholarship code **CEE2020**

EUROPEAN SITE SOLUTIONS SUMMIT

PARTNERING FOR SUCCESS

REGISTER



WHEN

9-10 March 2020



WHERE

Lisbon, Portugal
Hotel Cascais Miragem

Site success impacts everyone in research



Our Voice | Our Community | Your Success

[MySCRS.org](https://www.MySCRS.org)